

Becoming a Consumers Energy Trade Ally gives your company an edge against the competition by selling energy efficiency products, equipment, upgrades and projects. We provide numerous benefits to help your business thrive.



### **Exposure**

Co-marketing opportunities
Free marketing materials
"Find a Contractor" listing



#### Resources

Program training
Free online tools
A dedicated support team



### **Earning**

Customer rebates
Exclusive bonuses
Rewards points

Email **BusinessTradeAlly@cmsenergy.com** to receive the monthly Trade Ally Newsletter and get information about the program and current incentives.



## Improved Energy Efficiency Programs and Incentives

What do Consumers Energy's improved energy efficiency programs and incentives mean for you?

- Enhanced support structure to ensure you have the resources you need.
- Fewer application requirements.
- PDF and interactive digital applications are available.
- · Co-marketing materials and additional program marketing support are available.
- Third-party payment options are accepted.

See <u>Program Resources</u> for more information.

## How to Complete a Rebate Application

The incentive application process has 5 steps:

- 1. Check project and equipment eligibility.
- 2. Submit pre-notification application (if required, you'll update it for your final application after you complete your project).
- 3. Install equipment and/or complete the project.
- 4. Submit a final application (within 60 days of the completion date or on or before the reservation expiration date, whichever occurs first).
- 5. Receive incentive payment!

See the <u>Incentive Application</u> for more details. View a tutorial on completing an application <u>here</u>.



# Free Marketing Materials are Available

The Trade Ally badge and additional free marketing tools are available to help you promote your business. They include: flyers, case studies/success stories, graphics, vehicle magnets, a digital badge, window clings and more.

Materials and additional resources are available on the Trade Ally Portal.

